

Norris Training Systems

Catalog

2024 Course Information

Insurance & Securities Pre-licensing

Insurance Continuing Education



200 W Douglas Avenue

Suite 600

Wichita, Kansas 67202

316-685-5621

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Mission Statement

To Serve Our Clients

To Provide Effective Licensing Training

To Offer Continuing Education that will benefit our clients, and their clients

- 2023 marks the 50th anniversary of Norris Training
- Norris Training holds Certificates of Approval from Kansas Board of Regents to Operate in Kansas
 - Continuing education courses are approved by Kansas Insurance Department

Kansas Board of Regents

1000 SW Jackson Street, Suite 520

Topeka, KS 66612

785.430.4240

Kansas Insurance Department

1300 SW Arrowhead Rd.

Topeka, KS 66604

785.296-3071

Kid.commissioner@ks.gov

Requirements for Admission

- Enroll at least one day prior to class
- Tuition is due before class starts unless you have made previous billing arrangements before the date of the class
- Dress is casual
- Students who appear to be under the influence of alcohol or drugs will not be admitted

Rules

- All cell phones must be turned off during class
- Smoking is permitted outside only
- Students using online platforms should remain on camera and engaged

Completion Requirements

- Students must attend the entire class to receive a valid certificate for continuing education credit

Measurement of Student Progress

Pre-Licensing:

- After the lecture, a test will be taken to check student progress. During test review, students are encouraged to ask questions if they are having trouble with lecture content

Occupations that benefit from our training

- Insurance: Sales and servicing of property, casualty, life and health products
- Securities: Sales and servicing of investment company shares (Mutual Funds) and variable contracts (Life and Annuities)

Norris Training, Inc. does not offer job placement or guarantee employment. Norris Training, Inc. also does not guarantee that students pass any post-lecture licensing exam

Facilities and Description of Classroom

Wichita Location:
200 W. Douglas Ave.
6th Floor.
Wichita, KS 67202

Main classroom:

Seats up to 24 students

Small break area in the back of the classroom including access to Coffee and Water

The instructor utilizes a large television monitor to project course materials

Vending machines are available on the Lower Level (LL) of the building

Restrooms are located near the elevator

Many restaurants are located within walking distance of the office building

Online:

In response to the 2020 Sars-Cov-2 pandemic, Norris Training offers all courses with online platforms. Platform webinar links are emailed prior to the course start date.

Course Hours

Pre-Licensing education courses are usually 8 to 8 ½ hours plus lunch and breaks

Continuing Education courses can range from 1 to 3 hours in length.

Instructors

Carol Trimble – Licensed Agent since 2002. Experienced in Life and Health, Management Experience for 21 years.

Kimberly Miller - Licensed and Practicing agent for 20+ years. Experienced in Property and casualty, home, and auto insurance products sales. Kimberly is also a practicing auto and home adjustor.

Nathan Horst – Licensed and Practicing agent in both Life and Health, and Property and Casualty. Experience in life and health product sales.

2Tuition and Fees

Pre-Licensing	Thru Jan 31st 2024	Feb 1 thru Dec 31st
Life & Health	\$300	\$325
Life Only or Health Only	\$200	\$250
Property & Casualty	\$300	\$325
Life & Health or Property & Casualty Self Study	\$199	\$199
Personal Lines Only	\$195	\$195
Kansas Laws (Bail Bonds)	\$99	\$99
Crop (Self Study)	\$99	\$99
Continuing Education		
Base Price	\$10 / hr.	\$10 / hr.
One Hour	\$15	\$15
Two Hours	\$25	\$25
Three Hours	\$30	\$30
Four Hours	\$40	\$40
Five Hours	\$50	\$50
Six Hours in One day	\$50	\$50

Tuition does **not** include any license, testing, lodging, transportation, or meals.

Refund Policy

In the event that students either fail to enter the course, withdraw, or are discontinued therefrom at any time prior to completion of the course, the following Refund Schedule will apply.

If the student officially withdraws from the course (in writing) prior to completion of all parts enrolled in, the student may be rescheduled for a future class (\$50 book fee may apply), or the tuition fee will be refunded in proportion to the number of sections that have been completed at the point of withdrawal.

Non-refundable fees for pre-study access will not be included in tuition refund. The time of official withdrawal from class is determined by the time that the course instructor receives such notice from the student in writing. If

a course is canceled due to health concerns, students will have the option to enroll at a later date or be provided a full refund.

Norris reserves the right to postpone any scheduled course start date for any of the following reasons. Students are entitled to a full refund or elect to enroll in a course at a later date at no charge.

- When the number of students scheduled is not sufficient as determined by Norris Training.
- Instructor sickness
- Natural or another unforeseeable disaster

Course Schedule

Course Schedules are posted to the [Norris Training Website](#).

Course date, time, and enrollment fees are posted on the schedule



January 2024

Tuesday and Wednesday January 2 nd and 3 rd 7:30 am – 5:30 pm	Property and Casualty A two-day comprehensive course to prepare for the Kansas State Insurance Property, Casualty, and Allied Lines exam. Offered in person or over video conferencing.	Carol
Monday and Tuesday January 8 th and 9 th 7:30 am – 5:30 pm	Life and Health A two-day comprehensive course to prepare for the Kansas State Insurance Life and Health exams. The class covering Life will be on Monday, and Health on Tuesday. Offered in person or over video conferencing.	Carol
Monday and Tuesday January 15 th and 16 th 7:30 am – 5:30 pm	Property and Casualty A two-day comprehensive course to prepare for the Kansas State Insurance Property, Casualty, and Allied Lines exam. Offered in person or over video conferencing.	Carol
Monday and Tuesday January 22 nd and 23 rd 7:30 am – 5:30 pm	Life and Health A two-day comprehensive course to prepare for the Kansas State Insurance Life and Health exams. The class covering Life will be on Monday, and Health on Tuesday. Offered in person or over video conferencing.	Carol
Monday and Tuesday January 29 th and 30 st 7:30 am – 5:30 pm	Property and Casualty A two-day comprehensive course to prepare for the Kansas State Insurance Property, Casualty, and Allied Lines exam. Offered in person or over video conferencing.	Carol
Property and Casualty – \$300.00 Life and Health - \$300.00 Life Only - \$200.00 Health Only - \$200.00		

Grievance Policy

Please give us a call if you have any complaints or concern

If we cannot resolve your concern over the phone, we will ask you to put grievance in writing and submit to:

Norris Training
200 W Douglas Ave
Suite 600
Wichita, KS 67202
Nts@norristraining.com

Your grievance will be reviewed by Ben Engelbrecht

We will work to resolve all grievances you may have within a reasonable time period. We will answer your concern in writing within 10 business days. If necessary, we can discuss the issue, by appointment, at the address above.

Private postsecondary institutions operating in Kansas must meet and maintain certain standards of quality to qualify for a certificate allowing them to offer or provide training or course work to Kansas Citizens. It is the mutual goal of the Kansas Board of Regents and the certified institutions to provide quality educational training and programs. When problems arise, students should make every attempt to find a fair and reasonable solution by taking the steps outlined in the complaint process.

The Compliant Process can be found at www.kansasregents.org.

Owners:

Ben Engelbrecht
Scott Tajchman